March 2019

Hello from the incoming General Manager

Hello and welcome to BIL's March customer newsletter. For those I have not met, I'm Simon and I am taking over from Paul as General Manager. I've been in the job 3 weeks now and I'm loving it. Thanks to Paul, Lisa, Neville, Steve, Caleb, Chris and the Board for helping me so far.

A bit about me: I'm married to Karen and a doting father to three children, all girls aged 10 years and younger. Prior to joining BIL I worked at Arup, who have been BIL's engineering consultant since the original scheme in the late '90s. I've worked on the scheme for the past 10 or more years, so I know the infrastructure well. I was heavily involved in the recent expansion.

Feel free to pop in and say hello. I'm generally around the office, but during April I will make sure I'm around each Wednesday from 9am til 12pm.

Customer Contract renewal

Next week we will send out the documents for customers to renew customer contracts dated before 2017. The company has renewed the water transport agreement with SA Water to 30 June 2040 with a similar right of renewal for a further 20 years. Customer contracts dated before 2017 have an expiry date of 30 September 2020. These contracts must be renewed during the period 1 April 2019 to 30 June 2019. To ensure that you receive these documents we ask that you email or fax confirmation of receipt.

Additional Water – at an additional cost

We continue to receive applications for additional Premium Water. There is a small quantity available. Customers who have not registered their interest should notify the BIL office ASAP. River Murray water lease costs are every high and the water is pumped from the river at peak power rates. An additional charge of \$350/ ML (total cost of \$1180/ ML for the water) will be invoiced to customers who take up this water.

Further expansion of the volume of water supplied by Barossa Infrastructure Ltd.

On the web site there is a proforma for an expression of interest in taking up more water. This is not binding but it helps considerably in long term planning if you keep us informed of your needs.

Potential for Reduced Water Allocations from October 2019

Restrictions to River Murray water allocations, particularly in South Australia, impact BIL's ability to supply water at normal prices. Drought conditions across the Basin and current weather forecasts have led to many in the industry predicting reduced allocations, at least initially. On April 15 the SA Minister will announce the <u>projected</u> opening allocations (actual opening allocations are announced

mid-June). We have started developing strategies on how the company would act under these circumstances and the impact on customers – stay tuned.

March Billing

The March billing cycle is coming up – keep an eye out for your invoice in the first week of April. Payment within 14 day is appreciated and helps you avoid accruing interest on overdue bills, while the company avoids the expense of chasing overdue payments – helping keep downward pressure on water prices.

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